



Your Specialist Cloud & IT Infrastructure Technology Recruitment Partner

OUR SERVICES

Accelerating the world's digital future by changing
the lives of people who transform technology



We help busy technology leaders recruit & grow the best teams in the Cloud & IT Infrastructure Solution Provider channel, whilst delivering exceptional service to candidates looking to build their careers.

As a specialist solely focusing on Cloud & IT Infrastructure Technology Recruitment within the channel, InfraView have a proven track record with Tier 1 IT Solutions & Managed Services Providers.

We want to be your Strategic Recruitment Partner, adding value at every stage of the recruitment process, reducing costs, saving time & improving service.

What's in it for you?

- A dedicated, expert team of market specialists, who can laser target niche skills
- Access to exclusive candidates not available to your competitors
- Guaranteed results with our Gold service
- Access to the best candidates in the entire market not just the best "available right now"
- Passive market headhunting
- We promote & position your business to market & become as passionate about your culture as you are
- Reduced time spent in the recruitment process
- Faster time to fill with committed timeframes
- More time to focus on your job & business growth
- No need to brief & juggle multiple agencies who don't "get" your requirements
- Increased quality, reduced quantity with exceptional service
- An efficient data driven approach backed by a proven process
- Increased ROI on your budget

"Having worked with Tim & the team for over 10 years, we were very comfortable continuing the relationship as they built InfraView. The team have always been very close to our requirements & have helped us find some top technical talent over the years."

Mark Skelton, CTO, Cancom

Introduction

Finding the best Cloud & IT Infrastructure professionals is hard. You don't have time to deal with multiple agencies, mountains of unqualified CV's & unsuccessful first stage interviews. You need a specialist recruitment partner who lives & breathes IT Solutions to deliver your results on time & on budget. InfraView's no-nonsense approach to recruitment helps CTO's, Directors & Technical Managers source the talent they need whilst delivering an unparalleled return-on-investment.

We do this through our three core services:



Tech Gold – Retained - This service offers the highest level of quality, alongside our full commitment providing guaranteed success to ensure you get maximum return on investment

Tech Silver – Exclusive - This solution provides exclusive access to our candidate network & harnesses our full expertise to attract & headhunt talent from the passive market.

Tech Bronze – Contingent - Focused on flexibility and speed, reduced process efficiency increases the effort required by you to secure the best talent.

Our services are all the same price, giving you the flexibility to choose an offering which best caters to your needs.

93%

Retained 93% Success Rate

81% Industry Average Success Rate
Average 2:1 Interview To Placement Ratio

83%

Exclusive 83% Success Rate

67% Industry Average Success Rate
Average 3:1 Interview To Placement Ratio

64%

Contingent 64% Success Rate

29% Industry Average Success Rate
Average 6:1 Interview To Placement Ratio

Technologies

Our team of experienced Consultants are experts in sourcing the best Cloud & IT Infrastructure talent across the technology landscape:



Microsoft Tech



Cloud



Modern Workspace



Modern Datacenter



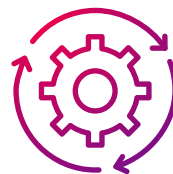
Networking



Security



Communication
& Collaboration



DevOps, AI,
& Automation

"InfraView took the time to understand LIMA, our visions & values & were able to find the right candidates, not just on paper but in personality giving us the tools to build a strong & suitable team."

Martin Ingham, Technical Director, LIMA Networks



Retained

Retained recruitment is all about a partnership committed to achieve results. Enjoy all the benefits & features of our Exclusive & Contingent services as well as Director-level account management, video shortlisting & more.

No more time wasted on first stage interviews. No more dealing with multiple agencies. No more inefficient hiring process. One account manager, one solution, one partnership - guaranteed results.

For the best Cloud & IT infrastructure talent & expertise of hiring for UK IT Solutions & Services Providers our Retained package is your perfect solution.

Benefits

- Guaranteed Commitment & results.
- Maximum ROI
- Avoid losing the best talent to your competitors.
- Attract specialists with niche skillsets in a limited talent pool.
- Streamline recruitment & invest more time in growing your business.
- Enjoy the benefits of video shortlists & a stronger employer brand.
- Take advantage of exclusive IT Solution Provider market insight.

+ All Exclusive Features

- Physical or virtual meeting
- Access to exclusive candidates
- Passive market headhunting
- Targeted advertising campaign
- Video job adverts shared to our network
- Scheduled interview dates

Retained Features

- Priority commitment until your role is filled
- Director level account management
- Delivery from a Principal Consultant
- Video Interview Platform/Shortlist
- Agreed delivery dates & timelines

+ Contingent Features

- Dedicated account manager
- InfraView job qualification process
- Assigned delivery consultant
- Allocated search time
- InfraView delivery process
- Job board advertising
- Database marketing campaign
- Candidate pre-screen
- Shortlist of candidates



Exclusive

Benefit from passive candidate headhunting, targeted advertising campaigns & a higher quality of candidates than your competitors. Avoid sifting through a mountain of unqualified applicants from multiple agencies by working exclusively with one specialist recruitment consultancy.

When it's important to get a strong candidate for a key position, choose Exclusive.

Benefits

- Improved candidate retention & decreased early departures
- Access a wider pool of known specialist talent
- Headhunt higher quality from the valuable passive market
- Promote your brand to the best candidates on the market
- Beat your competitors to top talent
- Benefit from priority delivery

Exclusive Features

- Management level account management
- Delivery from a Senior Consultant
- Physical or virtual meeting
- Access to exclusive candidates
- Passive market headhunting
- Targeted advertising campaign
- Video job adverts shared to our network
- Scheduled interview dates

+ Contingent Features

- Dedicated account manager
- InfraView job qualification process
- Assigned delivery consultant
- Allocated search time
- InfraView delivery process
- Job board advertising
- Database marketing campaign
- Candidate pre-screen
- Shortlist of candidates



Contingent

Gain access to a network of active candidates who are looking for the right positions, right now.

Benefit from InfraView's specialist delivery, including job qualification from your dedicated account manager, job advertising & database marketing campaigns.

When flexibility of approach & speed to hire are critical, choose Contingent.

Benefits

- Receive active candidates' CVs quickly & efficiently
- Experience InfraView's specialist delivery process
- Work with an industry-leading & uniquely trusted supplier
- A pre-screened candidate shortlist
- No placement, no fee

Features

- Dedicated account manager
- InfraView job qualification process
- Assigned delivery consultant
- Allocated search time
- InfraView delivery process
- Job board advertising
- Database marketing campaign
- Candidate pre-screen
- Shortlist of candidates

Product Feature Comparison

Features	Retained	Exclusive	Contingent
Priority commitment until the role is filled	×		
Director level account management	×		
Delivery from a Principal Consultant	×		
Video Interview platform / shortlist	×		
Agreed delivery dates & timelines	×		
Physical or virtual client meeting	×	×	
Access to exclusive candidates	×	×	
Passive market headhunting	×	×	
Targeted advertising campaign	×	×	
Video job adverts shared to our network	×	×	
Scheduled interview dates	×	×	
Dedicated account manager	×	×	×
InfraView job qualification process	×	×	×
Assigned delivery consultant	×	×	×
Allocated search time	×	×	×
InfraView delivery process	×	×	×
Job board advertising	×	×	×
Database marketing campaign	×	×	×
Candidate pre-screen	×	×	×
Shortlist of candidates	×	×	×

Benefit Feature Comparison

Benefits	Retained	Exclusive	Contingent
Guaranteed commitment & results	×		
Maximum ROI	×		
Avoid losing the best talent to your competitors	×		
Attract specialists with niche skillsets in a limited candidate pool	×		
Streamline recruitment & invest more time in growing the business	×		
Enjoy the benefits of video shortlists & a stronger employer brand.	×		
Take advantage of exclusive IT Solution Provider market insight.	×		
Improved candidate retention & decreased early departures	×	×	
Access a wider pool of known specialist talent	×	×	
Headhunt higher quality from the valuable passive market	×	×	
Promote your brand to the best candidates on the market	×	×	
Beat your competitors to top talent	×	×	
Benefit from priority delivery	×	×	
Receive active candidates' CVs quickly & efficiently	×	×	×
Experience InfraView's specialist delivery process	×	×	×
Work with an industry-leading & uniquely trusted supplier	×	×	×
Benefit from a pre-screened candidate shortlist	×	×	×
No placement, no fee		×	×

Conclusion

The best talent on the market is being held tighter than ever before with marked increases in counter offers. Talent is more risk averse so need even better targeting alongside deeper & more refined headhunting & market approaches.

Working with a specialist to position & sell your business to unearth hard to find & difficult to attract candidates is the key to securing the very best available people.

You access the entire market, understand skills, motivations & culture fit properly & receive the highest quality of shortlists.

Working together with commitment from both sides is the way to increase your results in the hiring process, whilst saving you time & money & ultimately taking the hassle out of your recruitment.

Our services are all the same price, giving you the flexibility to choose an offering which best caters to your needs.

If you're ready to find a better way to build the best teams in the industry, it's time to talk to InfraView. Give our Co-Founders Tim Cazemage & Tim Davey a call today to find out how we help businesses like yours source the best candidates on the market.

Call us on **020 3617 1040**

Discover case studies, success stories & more on our website at www.infraview.co.uk

"Having worked with the team at InfraView for well over a decade, it was a no-brainer to continue our relationship when the team set up their own practice. They know our business inside-out which helps immeasurably when recruiting based on attitude & culture, rather than simply aptitude. We wouldn't hesitate to recommend working with the team & look forward to partnering with them on any future engagements."

Paul Shannon, CEO, ANS

Looking for top cloud talent? Get in contact today.



020 3617 1040



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www.infraview.co.uk



www.linkedin.com/company/infraview

#EnjoyTheJourney

