



InfraView

Specialist Cloud & IT Infrastructure Technology Recruitment

COMPANY OVERVIEW

Accelerating the world's digital future by changing
the lives of people who transform technology



You deliver cloud solutions. We deliver cloud specialists.

Our team of expert recruitment consultants prides itself in living and breathing our niche, talking to quality Cloud & IT Infrastructure professionals and the leading UK IT Solutions, Cloud & Managed Service Providers every day to understand their trajectories and to bring like-minded people together.

Because that's what success is; people coming together to create something bigger than themselves. We don't only focus on your permanent hires. We also provide contract solutions for those must have skills for your latest urgent requirement.

We believe focusing on one area gives us the edge in our market to find the top talent to facilitate our clients' growth. We specialise in helping IT Solutions, Cloud & Managed Service Providers fulfil their hiring requirements.

We cover the following positions:

- Director & C-Level
- Technical Management
- Operations & Service Delivery Management
- Project & Programme Management
- Presales & Architecture
- Consultancy & Engineering
- Support & Administration

Unrivalled passion for our niche. Meet our co-founders.

Tim Cazemage

Tim Cazemage is highly regarded for his passion for recruitment, inspiring success and changing lives through coaching, well-being, and dedication to personal growth. Tim oversees our team of dedicated, enthusiastic recruiters day-to-day, using his industry knowledge and personal insights to bring out the best of each individual whilst striving for personal growth to continue to inspire our employees and customers.

Tim Davey

Tim Davey is highly regarded in the IT Solutions Provider and Recruitment sectors for his specialist market knowledge and unrivalled ability to add value to the journeys of our Candidates and Clients. As well as an innovator, Tim shares his vast wealth of recruitment and technical knowledge with employees at all levels of the business. Hands on mentoring with Tim means accessing over 20 years' of industry know-how, from working closely with clients to exceeding the expectations of our candidates.



We live and breathe your niche. Here's why you should work with us.

We love our niche.

InfraView was founded on expert market and technical knowledge. Our specialism is our edge. This passion shines through in our relationships with our candidates and clients, and means we stay up-to-date with the latest industry and hiring trends.

We make IT happen.

The InfraView Process is simple; we meet, advise, and deliver. Consultation is communication, understanding your exact needs to deliver your hiring requirements. Our network is full of individuals hungry to sink their teeth into a new role in a growing business. Let us make the connection.

We know the right people.

We speak to a lot of people; driven, expert Cloud & IT Infrastructure professionals at all stages of their career. Whether you're looking for Management, Architects, Consultants, Support Engineers or a seasoned veteran to manage programmes, our professional network reach means we can connect you with the talent you need to succeed.

We help clients succeed.

The key to growth is investment in people. We know the people that will make your business thrive. Drop us an email, give us a call; we'd love to chat about how our refined Process can help you deliver on your hiring targets and support your company's expansion.

We cover the full technology spectrum. Here are just a few examples.

Microsoft Tech

Microsoft 365, Office365, Azure,
Windows 10, Enterprise Mobility &
Security, Autopilot, Intune, Modern
Workplace, Modern Management, Teams

Cloud Services

Public, Private, Hybrid, PaaS, IaaS,
Azure, AWS, Google Cloud

Modern Workplace

Citrix Virtual Apps & Desktops, Citrix
Workplace, Modern Workplace,
Windows 10, XenDesktop, Netscaler,
VMware Horizon

Communications & Collaboration

Voice, Wireless, Contact Centre,
Video & Messaging

Networking

Data Centre & Virtualisation Networking -
Nexus, NSX, NX-OS, MDS, ACI, Software
Defined & Automation - NFV, SDA,
DNAC, DNA, ACI, Connectivity - WAN,
SD-WAN, WAAS, MPLS, iWAN, Data
Centre Automation & Hybrid Cloud

Security

Next-Gen (NGFW) Security & Cloud -
ISE, Stealthwatch, CloudLock,
FirePower, CES, Umbrella, CheckPoint,
F5, Juniper, Palo Alto, Cyber

Modern Datacentre

Dell, HPE, Netapp, Cisco, VMware, Citrix,
Microsoft, Nutanix, Pure, Converged (CI)
& Hyper Converged (HCI)

DevOps

Platform Engineering, Automation,
CI/CD, Containerisations, IAC, SRE

We offer three levels of service. Contingent, Exclusive, Retained.

Contingent recruitment.

For when quality is less important but speed to hire is!

A contingent service is all about speed of delivery. The moment a CV is vetted, it is sent to your inbox for consideration.

However, working with other recruitment agencies on a contingent basis reduces the overall quality of CVs and process efficiency, increasing the effort required by you to secure the best talent.

Average 6:1 interview-to-placement ratio



29% Industry Average
Success Rate.

Exclusive recruitment.

For when it's important to get a strong candidate for a key position!

Exclusive engagement brings the speed and variety of a contingent service and adds greater quality, access to the depth of our network and consistency. More time is spent talking to potential candidates to understand experience and motivations, and a consistent brand message delivered to the market.

The ratio of CV to interview to successful hire dramatically increases when working with us exclusively.

Average 3:1 interview-to-placement ratio



67% Industry Average
Success Rate.

You want the best talent. Save time and money; go Retained.

Retained recruitment.

A superior service.

With our retained offering you can be confident you are hiring the best candidate for the job, safe in the knowledge that all channels are exploited as well as benefiting from market insights and industry hiring trends.

Retained engagement reduces your time in the hiring process and increases the probability of a quality hire.

Average 2:1 interview-to-placement ratio.



81% Industry Average
Success Rate.



“Having worked with the team at InfraView for well over a decade, it was a no-brainer to continue our relationship when the team set up their own practice. They know our business inside-out which helps immeasurably when recruiting based on attitude and culture, rather than simply aptitude. We wouldn’t hesitate to recommend working with the team and look forward to partnering with them on any future engagements.”

Paul Shannon, CEO, ANS
Digital & Cloud Solutions Provider

Permanent. Contract. Managed. We have the solution for you.

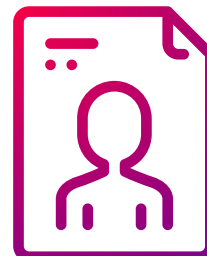


Permanent

We provide Permanent recruitment services to clients via our Retained, Exclusive and Contingency Models.

Our team has outperformed the market for over 16 years and we are the number 1 Technical Recruiter to the UK Solutions and Services Provider Channel.

- Industry-leading market specialism, knowledge and passion for our niche
- Extensive pre-existing candidate network of warm and passive candidates with key skill sets
- Ability to position the business and headhunt the top candidates from their competitors
- Control at all stages via the “InfraView Process”
- Exceptional ratios of CV sent to interview to placement



Contract

Our contract division ensures you can scale your business with a flexible staffing solution.

The dedicated contracts team have one of the largest pools of pre-screened and vetted talent ready to be deployed on demand.

- Access to unique channels of candidates, many who work exclusively with Infraview
- Fast turnaround of candidates to allow for quick placement times and speed to hire
- Ability to recruit volume contract campaigns to help on larger scale projects
- Infraview contractor care programme ensures high levels of engagement and retention
- Online timesheet systems and fintech backing guarantees timely contractor payments

Permanent. Contract. Managed. We have the solution for you.



RPO/Managed Service

The Infraview Managed Services solutions act as a true extension of your business.

Each of our Managed Service solutions has been developed to improve efficiencies and reduce costs across the complete resourcing lifecycle.

- A flexible process outsourced solution that allows you to contract out all or parts of the recruitment process
- Access to leading recruitment technology to support each client package
- Supported by key market insights and data to support the continued evolution of your talent attraction strategies
- Centralised processes improving quality, consistency and effectiveness of any recruitment campaigns
- Proven brand development campaigns to put your organisation at the front of the talent pools



Looking for top cloud talent? Get in contact today.



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www.infraview.co.uk



www.linkedin.com/company/infraview

#EnjoyTheJourney

